



Smart Mobility in Action

@ EcoMobility World Congress 2017

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Who We are

- A global semiconductor leader
- 2016 revenues of **\$6.97B**
- Listed: NYSE, Euronext Paris and Borsa Italiana, Milan

- Research & Development
- Main Sales & Marketing
- Front-End
- Back-End



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- Approximately **43,500** employees worldwide
- Approximately **7,500** people working in R&D
- **11** manufacturing sites
- Over **80** sales & marketing offices

As of December 31, 2016

Application Strategic Focus

The leading provider of products and solutions for Smart Driving and the Internet of Things



Diagram illustrating the benefits of Smart Driving:

- Safer (represented by a car icon)
- Greener (represented by an electric car charging station icon)
- More connected (represented by a car icon)
- Greener (represented by a hand pointing at a screen icon)

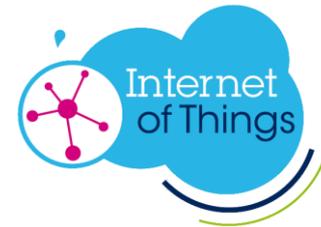


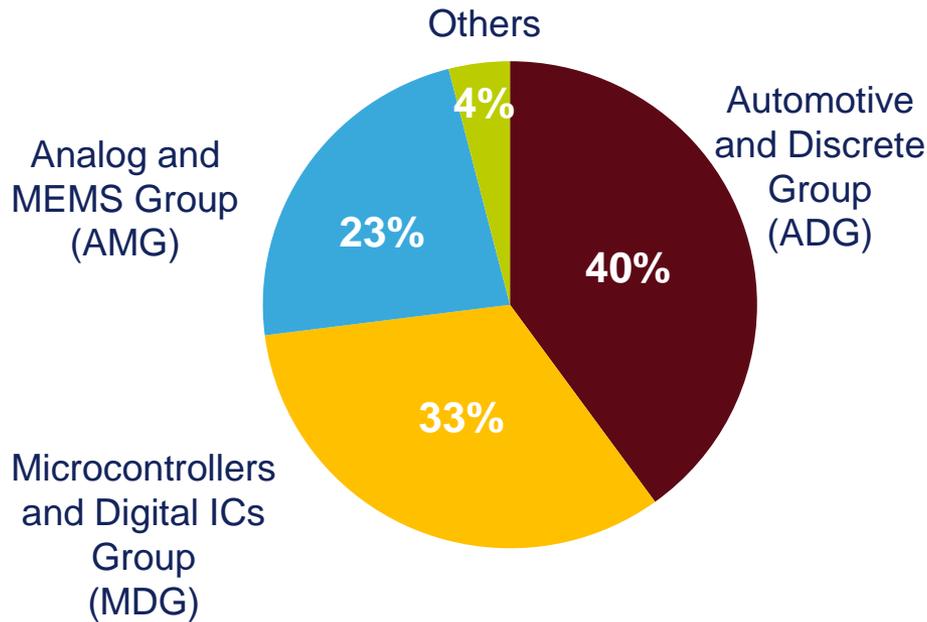
Diagram illustrating the applications of the Internet of Things:

- Smart Industry (represented by a factory icon)
- Smart City (represented by a city skyline icon)
- Smart Home (represented by a house icon)
- Smart Things (represented by a smart light bulb, smart thermostat, and smartphone icon)

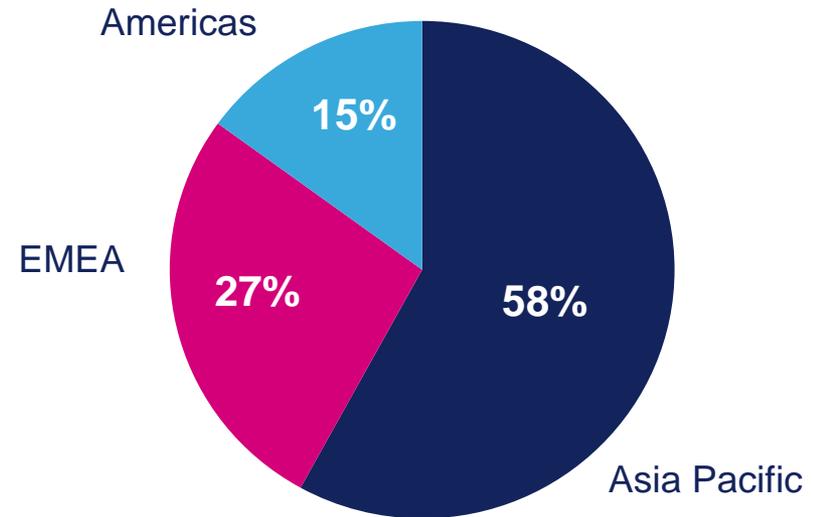
Addressing a Serviceable Available Market (SAM) of around \$150B

2016 Revenues

● % by product group



● % by location of order shipment

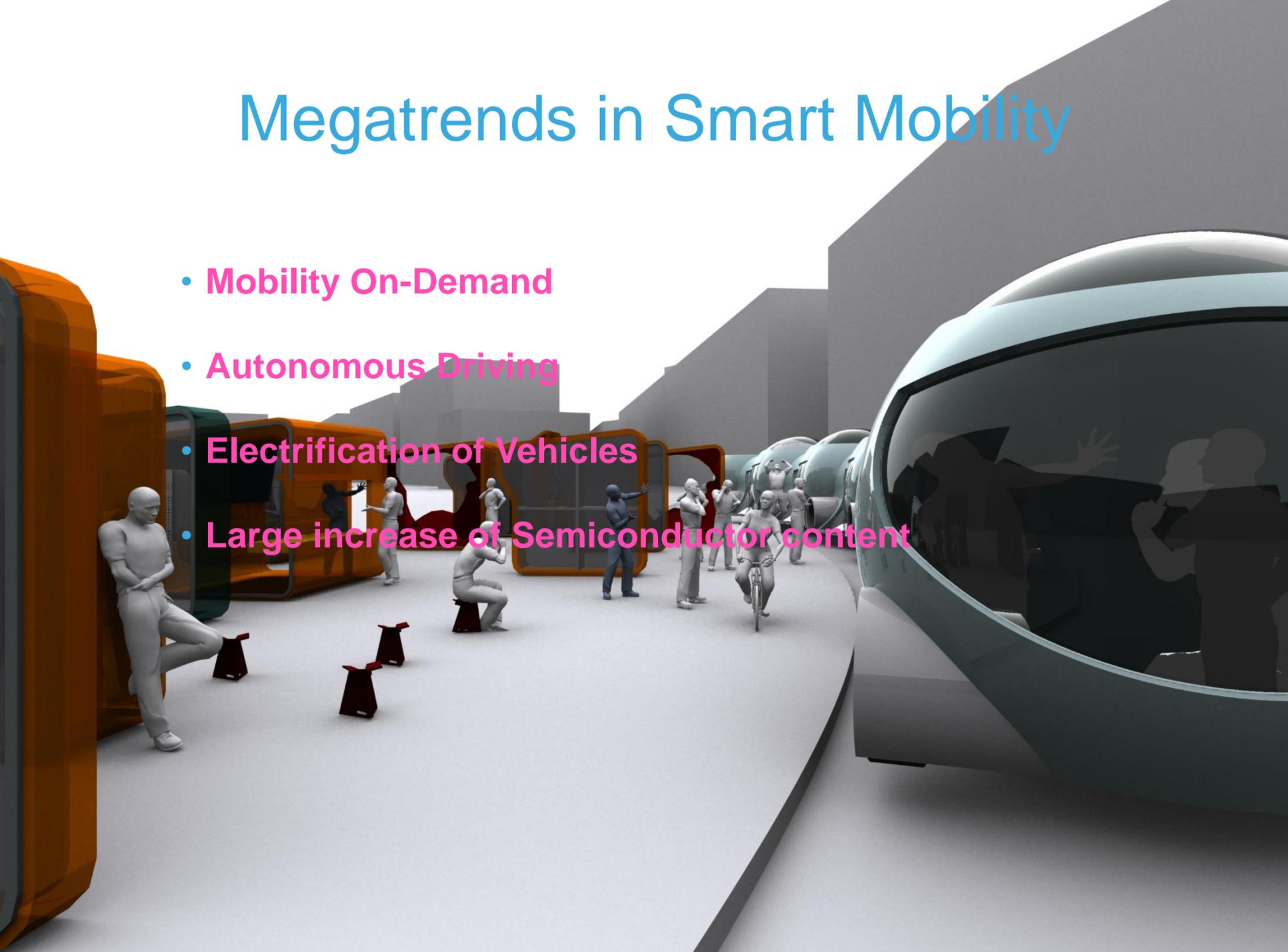


The way ahead, Smart Mobility



Megatrends in Smart Mobility

- **Mobility On-Demand**
- **Autonomous Driving**
- **Electrification of Vehicles**
- **Large increase of Semiconductor content**



Societal Changes : MOD will replace Private Cars

- 30% to 60% of people in Large Cities will switch to Autonomous MOD -

7

Cost of Vehicle Ownership today :
0.9\$ / Mile in MSA's, 0.75\$ Nationwide

Alternatives keep proliferating
Cost of Alternatives keeps decreasing

Service Experience : cheaper, more
convenient, safer, efficient, more clean,
waiting time



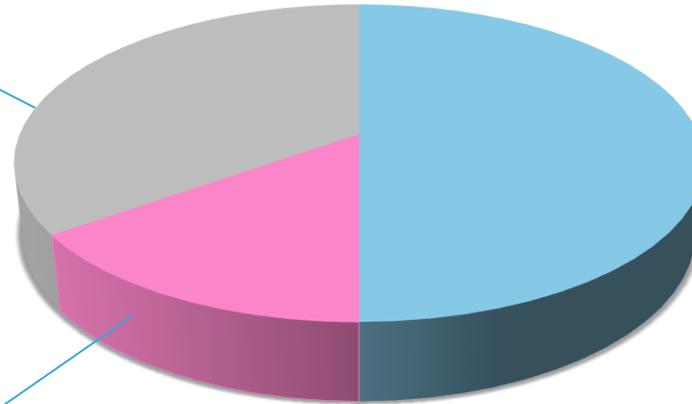
- In the US it will reduce the number of Cars on the Road by 18.5 Munits by 2030
- The entire Population of Singapore could be served by 1/3 of the Vehicles if they were Autonomous MOD's

2030 McKinsey predictions

**Significant
Active Safety**
(like AEB)
35%

**Semi -
Autonomous
Vehicles**
50%

**Full
Autonomous
Vehicles**
15%



Automation will increase and will bring an estimated **120BUS\$ opportunity**,
The Semiconductor Content per car will be **1000US\$**

- From today 350\$ and 450\$ will come from ADAS alone.

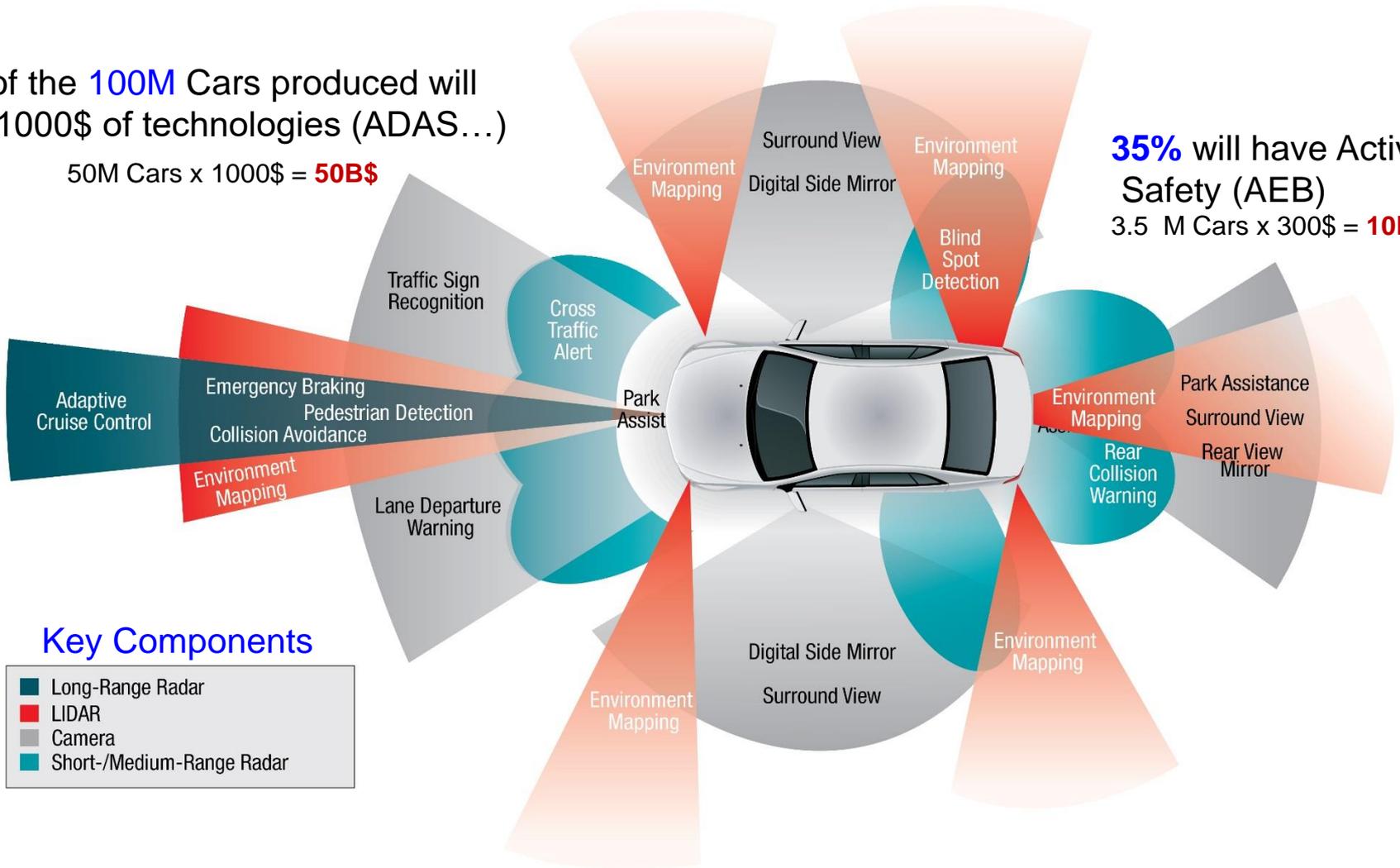
Automation worth 120B\$ for SW and HW - by 2030-

50% of the **100M** Cars produced will have 1000\$ of technologies (ADAS...)

50M Cars x 1000\$ = **50B\$**

35% will have Active Safety (AEB)

3.5 M Cars x 300\$ = **10B\$**

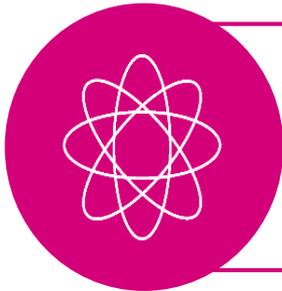


Key Components

- Long-Range Radar
- LIDAR
- Camera
- Short-/Medium-Range Radar

15% will be full Autonomous and will have 4000\$ of Technologies

15 M Cars x 4000\$ = **60B\$**



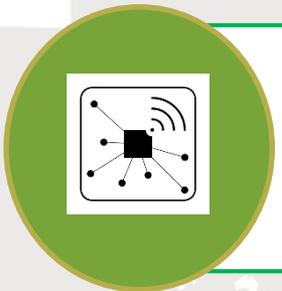
Power of Computation

- New Artificial Intelligence Development Tool
- Multi-Agent Interactions, Probabilistic Predictions Path Planning, Self Learning



Advanced Mapping

- Improvement in 3D Map
- Wide dissemination of GPS , with Redundancy for localization and accuracy



Everything Sensed and Connected

- Accurate Vision Sensors (360 degrees) , with Redundancy

Smart World

Internet of Things

Smart Environments

Connected car

Wearable technologies

Secure world

ST: Global and Diversified Automotive Leader with over 30 Years Experience

Broad Automotive Offer

 Automotive Microcontrollers	 Infotainment and Telematics	 V2X
 Radar & Vision ADAS	 Automotive Sensors	 Power & Smart Power

32% of ST revenue
9% Market Share (on SAM)
2016

>\$2.2B
 Revenue



2015
\$2.1B
 Revenue
+6% Y-o-Y

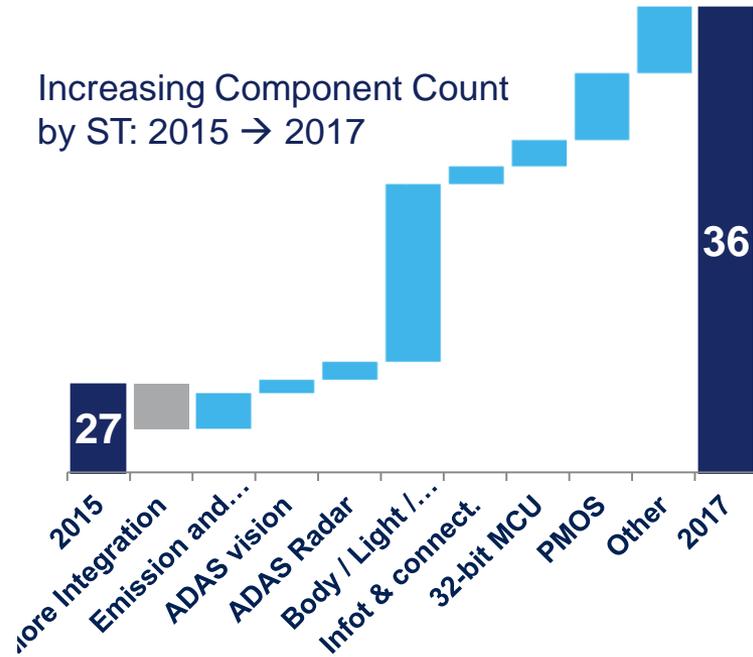
	 Engine Management	 24 GHz RADA	 ADAS Safety	 Entry & Mid-end Telematic	 Car Audio Amplifier	 GNSS	 Smart Power	ST Leadership in key Automotive Applications
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Source: Strategy Analytics, ST

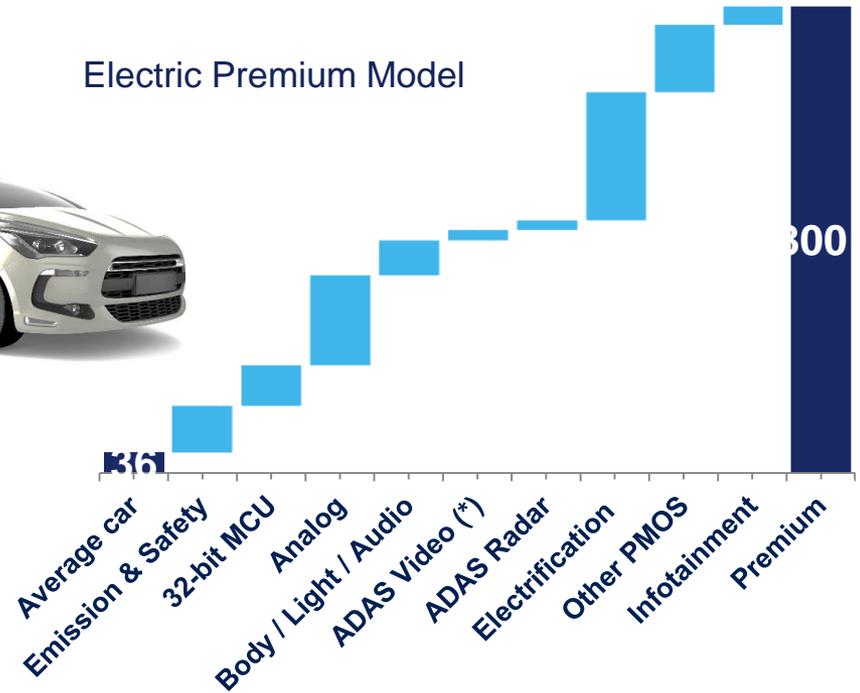
Strong Commitment to Automotive

36 ST components on average for each new car produced, up to 800 ST components in premium models

Increasing Component Count by ST: 2015 → 2017



Electric Premium Model



(* including surround view)

Automotive Market Trend

Importance of Electronic Components

Today, a premium class vehicle contains on average

- **130** electronic control units (ECU's) and
- about **150** motors and actuators

Within the new Audi A8 (2018 model) there is an average of about **8,000** total active semiconductor components, including

- more than **1,000** LEDs and LASER diodes
- **several hundred** microcontrollers, ASICs, memory, processing units
- as well as more than **1,000** power semiconductors
- and **several hundred** sensor elements

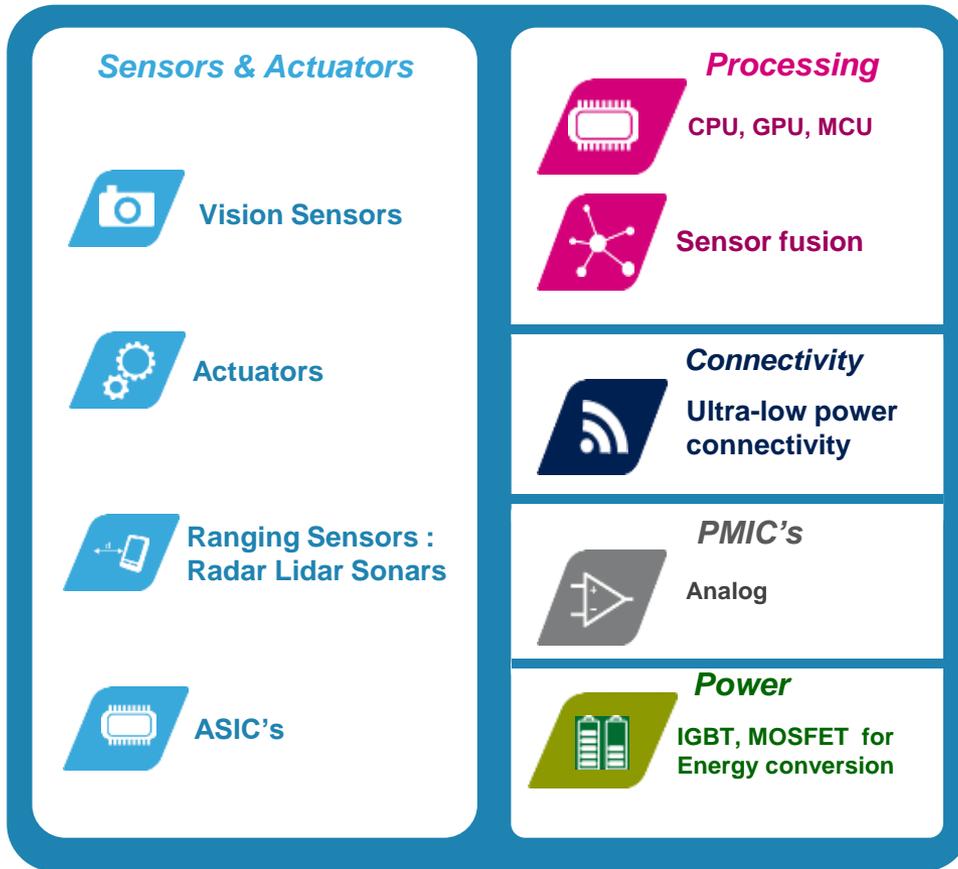


ST provides between

~720 to 1040

semiconductor components in the new Audi A8, depending on the options and car version

The Building Blocks of Smart Vehicles are here



Other Smart Mobility requirements



Vertical integration

Focus on few big **pilot projects for vertical applications**, such as **Autonomous Driving for On-Demand Mobility**



Standardization

Define the level of Automation And Build up the associated infrastructures



Ecosystem

Gathering the full chain:
Semiconductor Suppliers, Tier1, Automakers, Digital Companies, Start-ups



Regulation

Governments play a big role as an enabler or a blocker

Thank you !



ST stands for
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