Deutsche Post DHL Group

MISSION 2050
ZERO EMISSIONS
GOGREEN

GOGREEN – MISSION 2050: ZERO EMISSIONS

Greening Freight Distribution at the City and Global Level

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ICLEI EcoMobility World Congress, Session E2: EcoLogistics in Cities
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Key facts about Deutsche Post DHL Group

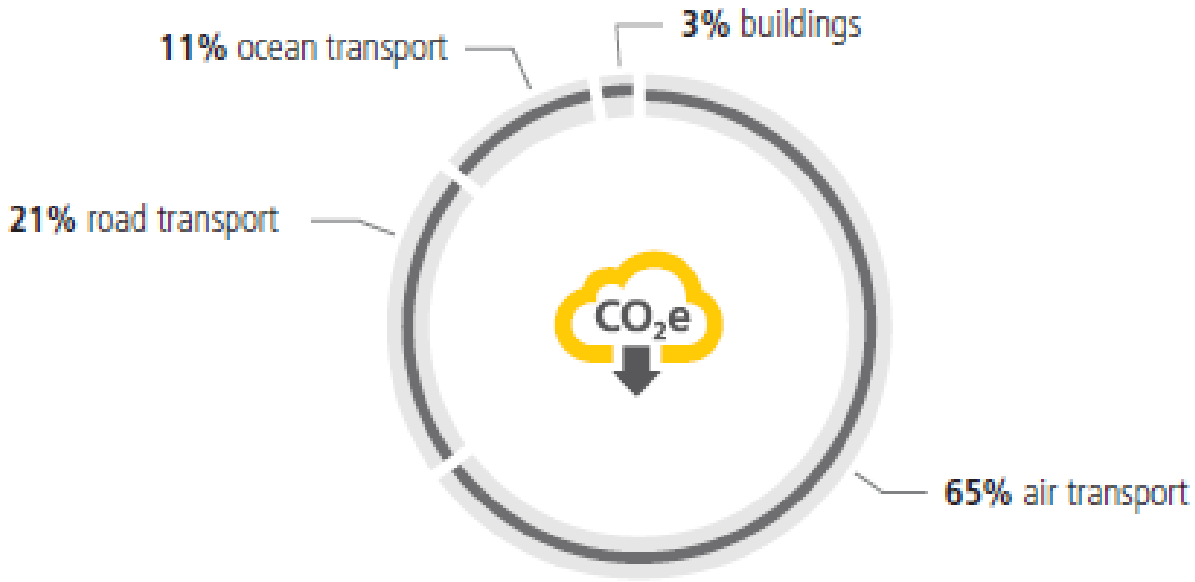
- About 510,000 employees in more than 220 countries and territories (of which about 60% outside of Germany)
- Group revenues: EUR 57.3bn
  Group EBIT: EUR 3.49bn
  Market capitalization[1)]: EUR 38.760bn
- 59m letters per workday in Germany
  4.3m parcels per workday in Germany
  Around 28,000 sales outlets in Germany
- ~ 809,000 international express shipments per day (Time Definite International)
  +7.6% versus 2015
- 3.6m tons of air freight; 3.1m TEU[2)] of ocean freight. No. 2 European road freight
- 13.7m square meters[3)] of warehouse space in contract logistics

Source: Annual Report 2016; 1) As of 31 Dec 2016; 2) TEU = Twenty-foot equivalent unit; 3) Financial year 2015; 4) Status 2016; 5) For buildings and facilities; 2016 CR-Report

Deutsche Post DHL Group carbon footprint 2016

CO_2e emissions (total) by source ✔ PwC

Total 26.92 million tonnes CO_2e



Source: Deutsche Post DHL Group; Corporate Responsibility Report 2016

Successes of our GoGreen program

2008 — **First global logistics service provider** with a quantified CO_2 efficiency target

2012 — **Adopting the Shared Value approach** and a new generation of tailored GoGreen Solutions

2014 — **Start of large scale rollout of electric mobility** for pick-up and delivery services

2016 — **Achieving 2020 target** to improve carbon efficiency by 30%, 4 years early

NEW INFLUENCES

The world agrees on the **Paris Agreement**

UN Sustainable Development Goals are decided

Major customers demand green logistics services

Investors demand action and transparency

Regulatory requirements lean towards decarbonization of transport

Source: Deutsche Post DHL Group

Our bold long-term mission

MISSION 2050: ZERO EMISSIONS

Source: Deutsche Post DHL Group; Zero emissions refers to net zero emissions

Four strategic targets for 2025

We defined four strategic targets for 2025 to track progress against our 2050 mission

1. Global Target

By 2025, we will **increase our carbon efficiency by 50% over 2007 levels** to support the global ambition to limit global warming to well below 2°C.

2. Local Target

By 2025, we will improve local quality of life **by delivering 70% of our own first and last mile services with clean pick-up and delivery solutions.**

2025 — RE-VISIT — RE-VISIT — RE-VISIT — RE-VISIT — **2050**

ZERO EMISSIONS

3. Economic Target

By 2025, **more than 50% of our sales will incorporate Green Solutions** which make our customers' supply chains greener.

4. People Target

By 2025, we will have trained **80% of our employees to become certified GoGreen specialists** and we will actively involve them in our environmental and climate protection activities. This includes joining partners to **plant one million trees each year.**

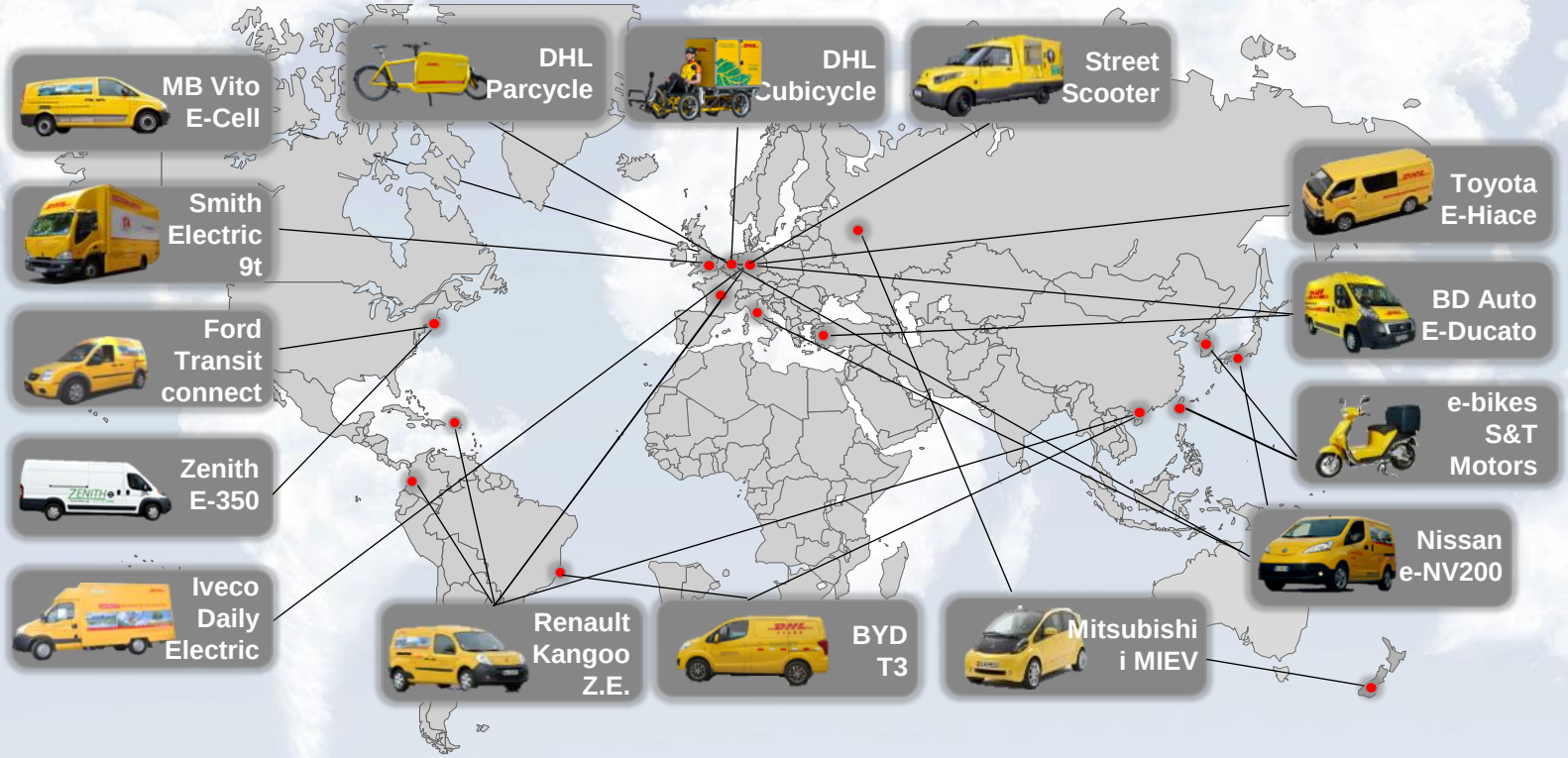
Source: Deutsche Post DHL Group

If you want something new you have to stop doing something old.

Peter Drucker

Global efficiency technologies - Last mile delivery

Electric vehicles offer benefits especially in the short and start-stop intensive driving cycles in 'last mile' delivery



Source: Deutsche Post DHL Group

StreetScooter Work – The first electric vehicle developed in collaboration with delivery staff

Motivation for in-house development

- Fast **achievement** of **target costs**
- Guarantee of **optimal ergonomics**
- Better **visibility** conditions and **robustness**
- **Emotional enthusiasm** of delivery staff
- **Reduction** of CO_2, local emissions and noise

Technical data

- Range **80 km**
- **4 m³** loading volume
- **710 kg** payload
- **20.4 kWh** battery capacity
- **48 kW** power
- Total weight **2.1 t**
- Max. 85 km/h (DP), up to **120 km/h** possible

Source: Deutsche Post DHL Group

StreetScooter Portfolio – Tailor-made tools for last-mile delivery

	Bike	Trike	Work	Work L	Work XL
Status	Series prod., > 1,000 in ops	5 prototypes in testing	Series prod., > 3,400 in ops	Series prod., 150 in ops	170 by end of 2017
Capacity	4 boxes	6 boxes	4 m³	8 m³	20 m³
Payload	50 kg	90 kg	710 kg	1.000 kg	1.250 kg
Payload tot. weight	210 kg	285 kg	2.080 kg	2.650 kg	4.250 kg
Engine	250 W	250 W	48 kW	64 kW	84 kW
Max. speed	25 km/h	25 km/h	85 km/h	85 km/h	85 km/h
Battery capacity	480 Wh	2 x 480 Wh	20 kWh	29 kWh	48 - 96 kWh
Range	25 km	30 km	80 km	80 km	80 – 200 km

Past and current evolution steps of containerization

The containerization concept is undergoing continuous advancements

2015: Introduction of Cubicycles for last mile delivery

2016: Introduction of van/ trailer combinations to carry the boxes to inner city swapping zones

1 Cubicycle

2 Trailer City-Hub

3 CubiVan

2017: Replacement of the van/ trailer combinations by e-vans carrying the boxes to the inner city swapping zones

Source: Deutsche Post DHL Group

108
107
106
105
DHL
IT'S ONLY NATURAL

THIS VEHICLE IS POWERED BY ALTERNATIVE FUEL
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The best way to predict the future is to create it.

Peter Drucker